

# The National Shooting Sports Foundation Presents:

## NSSF Annual Import / Export Conference July 30 - August 1, 2024

Waldorf Astoria Washington DC Hotel  
1100 Pennsylvania Ave NW  
Washington, DC 20004

### **IM/EX 2024 CONFERENCE – ADD-ON SESSION DESCRIPTIONS:**

#### Optional Add-On Session 1: BIS New Rule and License/Policy Changes – Impacts to Your Business

Starting with the October 27, 2023 “pause” on export licenses through to BIS’s new rule, new country policies, new ECCNs and new licensing processes, there have been lots of changes over the past year. These changes can have significant impact to your export business in terms of getting licenses so your shipments can move. This session will review all of these changes, including detailed information on BIS licensing policies and how to interpret them for your export business. And it will cover what you need know to understand the whole licensing process and the steps to take in order to successfully obtain the export licenses that are vital to your continued export business. Don’t miss this unique session!

#### Optional Add-on Session 2: Ammunition Exports from Licensing to International Shipping

Exporting ammunition has its own quirks and exporters need to understand all the requirements to properly license, document, package and ship ammunition internationally. This export session will be a comprehensive hands-on presentation on all the steps for ammunition exports. Personnel from SAAMI and DG Advisors will be providing detailed information on the requirements for marking and packaging small arms ammunition for export including the special documentation such as Dangerous Goods Declarations. If you’re thinking about getting into the ammunition export business, this session will give you an understanding of how all the pieces fit together. This is a session you won’t want to miss!

#### Optional Add-On Session 3: International Shipping and Logistics – Getting Goods Delivered In Today’s Global Environment

Just as your daily news feed tells you, international shipping is becoming more difficult, almost by the day it seems. There are several global conflict areas, pirates, and other hot spots that are causing disruptions to international trade, as well as supply chain delays, bottlenecks at the busiest ports and canals, regulatory burdens, and increased administrative requirements or restrictions by the major shipping companies and airlines. Through all that, you still need to get your products to your customers. This session will have professionals from various parts of the global logistic chain to provide current insights and cautions about the most recent conditions for exporting firearms and ammunition. Every company that exports needs to know how their product moves, and the barriers that pop up along the way. So be sure to register for this informative session!